# THE MIRROR

PUBLISHED BY THE CAA FOR THE WESTERN STATES SECURITY ALLIANCE
VOLUME XXXI, NUMBER 7— JULY 2022 www.CAAonline.org

























## **CAA Youth Scholarship Winner Haley Ia**

The following is the essay submitted by Haley Ia with her award-winning scholarship application. She is the daughter of Erik Ia, Fresno Police Department, pictured below.

"Each coming day I am reminded more and more of how puzzling life can be. Like a puzzle, it seems as though the pieces no longer fit with one another; as if the community and the police are from two different puzzle sets.

With communities growing further and further away from their local police department, it has become clear to me just how much we have lost sight of our puzzle's intended picture. As law enforcement, it is the department's job to



Sgt. Erik Ia of the Fresno Police department and his wife Samantha attended the CAA Palm Springs Convention with their daughter Haley, winner of the 2022 CAA Youth Scholarship Program.

do just that — enforce the law. Yet, as my father has taught me, this simplistic approach is exactly where we have lost touch with the potential of the police force. It does not just stop at enforcing right and wrong. Instead, after watching my own father's work within his department, I strongly believe that meaningful change begins with building intentional relationships between law enforcement and the people within each community.

Having worked as a Narcotics Detective for over ten years, my father became accustomed to the life of long-term investigations and high-risk cases. While being immensely rewarding as he successfully removed numerous drug dealers and operations from the Fresno community, he later realized his true potential in bridging the gap between the youth in our city and the police force.

This work was done whilst working as a Student Resource Officer at Duncan Polytechnical High School where every day my father made it a point in his routine to build strong connections with students by disproving the stereotype police officers are typically given. Instead of cold and malignant, my father sought to show these young, impressionable minds the warm side of law enforcement. He gifts them with small treats and meaningful lessons to show these students just how much he truly cares for each and every one of them. He proves to them that he is not on their campus to seek out those to punish but rather to help guide every student to a path of success—one that will lead them away from any future run-ins with the police.

Acting as role models for the community, refocusing on the bond between the city and their department allows for officers to reflect on their impact amongst the people they serve. I often wonder what action can be done to close this

Scholarship essay, continued on page 12

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Chuck Petrusha, 2022 CAA George A. Weinstock Award winner





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Editorial: Copy is due the 10th of the month preceding publication. Advertising: Space reservations due the l0th and copy due the 15th of the month preceding publication.

For Editorial and Advertising information, contact: Jerry Lenander

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THE MIRROR





#### CAA PRESIDENT'S MESSAGE

#### Mid Way to New Year

Here we are midway through the summer. I hope that you are enjoying the summer months with family, friends, vacations and celebrations.

I was pleased to see nearly 300 industry leaders at our CAA Palm Springs Convention in May. My thanks to the presenters of (24) industry specific workshops who challenged us to reconsider our current operations and consider our future options.

We are all looking forward to the CAA Winter Convention November 30 - December 3, 2022 at The Fairmont in San Francisco. We have secured a spectacular room rate of \$229, so take advantage of this opportunity to kick-off the holidays and join other industry leaders. Installing companies are guests of the sponsors, up to four people from each company, and information will be available



By Michael Salk

at www.caaonline.org. Chuck Petrusha will be honored with the CAA George A. Weinstock Award in San Francisco.

This is a gala event and a great way to conclude our convention. The event is our annual fundraiser, so I encourage you to honor chuck for his years of selfless service and support the outreach programs of the CAA.

Our (11) regional chapters are beginning to reinstate in person meetings, perfect for networking and getting briefed on the latest issues impacting your business. Please keep an eye out for notices and join your industry leaders.

I wish you the very best for the summer months and look forward to seeing you soon.

As the year progresses, so do the Covid variants, live and travel safely.

Be strong and live long! Michael J. Salk President

#### PALM SPRINGS CONVENTION 2022 RECAPS

#### **Emergency 24 Presentation: PSAP**

By Kevin Lehan, Emergency24

At the CAA Palm Springs Convention, Emergency24 presented its unique municipal-monitoring capabilities whereby the UL-listed central station receives all fire-alarm signals from a jurisdiction, handles the troubles and supervisories based on Authority Having Jurisdiction (AHJ) preferences and sends a digital dispatch with critical information to the local Public Safety Answering Point (PSAP).

PSAP Services has been deployed for seven years in the Chicago area in several communities that passed ordinances requiring a single source for commercial fire alarm signal management.

PSAP Services relies on key partnerships with local fire officials, alarm contractors and the PSAP. A central component of the U.L.-approved program is a Keltron mesh network and Keltron's LS7000 Alarm Management System.

"PSAP Services enables efficiencies for the PSAP and the central station, which improves life safety in the community. We've been able to reduce PSAP calls, which enables PSAP call takers to focus on critical life-safety signals," explained Steve Mayer, Emergency24's Vice President of Operations and Administration. "We are also able to provide real-time reporting to the AHJ regarding systems on test or systems that are generating high volumes of signals. At any time, the AHJ can know the pulse of their community."

Other elements of PSAP services that have created efficiencies include Trouble Suppression and Emergency24's Storm Mode protocol.

Traditionally, AHJs wanted notification of all trouble, supervisory and fire signals from every alarm system under their domain. As fire-alarm systems have become more advanced and produce increased levels of trouble and supervisory signals, PSAPs can be overwhelmed with such notification calls, especially during inclement weather.

That inefficiency was addressed in the 2019 Version of NFPA 72. Instead of the PSAP being notified of every trouble alarm, it allows for the Central Station to hold for 15 minutes to see if the trouble alarm is restored. With no restore signal, the Central Station notifies the PSAP and parties.

"But this is life-safety, so EM24 created a safety net we call High Frequency Trouble protocol. Should a system repeatedly and frequently generate a trouble signal and then it restores within 15

PSAP continued on page 12

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**JULY 2022** 



#### **CAA LEGISLATIVE WATCH**

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NAPCO SECURITY TECHNOLOGIES announced that its

AirAccess® Access Control System, featuring automatic networking via popular Napco StarLink® Cellular, has been

popular Napco StarLink® Cellular, has been chosen as the winner of the ESX Innovation Award 2022 for "Access Control/ID Systems in Access Control/ID System for Hosted / Managed Access." AirAccess speeds creating new hosted access accounts faster, providing RMR from managed access and 24/7 Central Station monitoring option. Cell-/Cloud-Based it automatically makes the network connections, without IT Dept /firewall issues and delays, and features easy 5-Step System Configuration Wizard in its simple cloud-based software. For



more on AirAccess Access Control RMR made easy by Napco, ask for the AirAccess Starter Kit (#AA-KIT1A) at your security distributor or contact your local Napco Sales Rep, or phone NAPCO HQ at 800-645-9445

**COPS MONITORING** announced that it has reinvested more than \$4 million in permanent annual wage increases and another \$1 million



in additional employee benefits. "For the past two years, the entire country has been faced with an unprecedented crisis related to hiring and retaining qualified employees," said COPS' founder and president Jim McMullen. "While the 'Great Resignation' and other factors have certainly affected nearly all employers, these challenges impact our industry more acutely because hiring and training a

dispatcher is a rigorous and time-intensive endeavor that can take up to 18 months before a dispatcher is thoroughly trained and completely vested in our industry. This fact places extraordinary importance on not only attracting the right talent, but also retaining our dedicated employees." Together, the hourly wage increases and additional benefits total roughly \$5 million, just in the first year.

**SDI** introduces Scorpion, an innovative solution for functionally testing any hard-to-access smoke detector. By introducing smoke right where it is needed, Scorpion can easily activate point detectors or ASD systems while reducing testing time. Scorpion is a micro smoke generator permanently installed adjacent to a point detector or a sampling hole on an ASD pipe, typically at the furthest sampling hole. The smoke generator is connected to a Scorpion Control Panel, or Access Point mounted at a convenient, easy to access location at ground level. Functional testing of the smoke detector is then easily and safely achieved from the Scorpion



Control Panel, or Access Point (with a portable, battery powered controller) when required. Find more information visit www.sdifire.com/scorpion.

NAPCO SECURITY TECHNOLOGIES introduced a new Professional NAPCO HD Video WiFi Cameras and Doorbell. Put video accounts online in less than 10 minutes with affordable pro video and gain incremental RMR from residential and SMB accounts. The NAPCO HD video WiFi cameras and doorbell offer top features, including Night Vision or New Ultra StarLight Night Vision, 2-Way Talk and HD Resolution Video, up 30fps@2.0MP (1920x 1080). Easily scan and enroll in seconds, just scan the QR code and connect to any 2.4GHZ wireless router. Plus, 12-months of cloud-based video storage and access is included, thereafter it's only \$1.25/mo.



The acquisition of Cassidy Technologies' branches, in St. Paul, MN and Des Moines, IA, will continue to expand the **ALARMAX** national footprint. Roger Graf, President at AlarMax stated, "We are very happy to welcome Chris Johnson and the Cassidy Team into the AlarMax Family and are excited about our future together." Cassidy Technologies customers will now enjoy an expanded product assortment, greater branch inventory levels and AlarMax's considerable buying power, providing better dealer pricing. The St. Paul branch is located at 2135 Energy Park

Drive, St. Paul, MN and can be reached at 612-333-0646. Chris Johnson is the Branch Manager. The Des Moines branch is located at 1335 NE 50th Ave., Des Moines, IA and can be reached at 515-280-4804. Wade Cox serves as Branch Manager. Our sales



office in New Berlin, WI, can be reached at 262-754-0100. For more information about AlarMax contact us at 888-432-3232.

VICON INDUSTRIES announced it is extending its three-year warranty to five years at no extra cost. Having anticipated global supply chain disruptions, Vicon Industries actively sought to support its customers by investing in stock ahead of disruption impact, and is one of the few to currently provide a superior line of NDAA-compliant cameras, all in-stock, compatible with most platforms, and now backed by the new five-year warranty at no extra cost. Key features of the new Vicon warranty include option for advance replacement for the first year (silver, gold, and platinum partners), no need to issue a PO before receiving the replacement, and out-of-box failures are always covered. "These extended warranties reflect the confidence we place in our IP camera line," said Bret McGowan, Senior Vice President, Sales and Marketing. "We know that longer warranty terms and short lead-times provide peace-of-mind for our integrators and end users."

UHAVE CONTROL has introduced the uSwitch CS, a web-controlled, multi-channel expandable relay/IO with built-in web server, voltage monitoring, ethernet port plus WiFi access point all in one unit. The uSwitch CS is all that is needed to control, monitor, reboot and control any device, anywhere, anytime over LAN/WAN from any iPhone, Android, PC, or MAC. Network devices include modems, lights, sirens, doors, gates, and cameras. "The uSwitch CS is a giant leap in technology and feature set for uHave Control," stated company president Mario Costa. "In one unit, the uSwitch CS can achieve what our competitors need multiple units to accomplish." For further information about uHave Control, call 617-933-9983 or visit www.uhavecontrol.com.

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#### **INDUSTRY NEWS**

Akash Sah of Brink's Home Security has been appointed to SIAC's Board of Directors by SIA. The SIAC Board has two representatives from ESA, TMA, SIA and CANASA appointed by their respective association. "We believe his strong background in developing strategies, leading teams and maximizing the use of resources will help in the direction of our activities in the coming years," said SIAC Executive Director Stan Martin. "Akash has an innovative approach to problem solving that should also serve our team well."



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## **Employers May Be On The Hook For Unreimbursed Remote Work Expenses**

By Jeremy Mittman and Kyle DeCamp, MSK

Last week, in a decision of interest to California employers, a California judge denied Amazon's request to dismiss a lawsuit that claims the company had no policy in place to reimburse employees for expenses incurred while working from home, in violation of state law.

#### **Background**

A senior software development engineer sued Amazon for reimbursement of expenses he alleged he incurred while he was instructed to work remotely due to the COVID-19 pandemic— including for internet and electricity. He filed the suit on behalf of himself and 4,000 other similarly situated California-based Amazon employees. According to the complaint, the expenses necessary for the plaintiff and class members to perform their jobs at home amounted to about \$50 to \$100 per month per employee. In Amazon's motion to dismiss the lawsuit, the company argued that it was not liable because it was the government—and not the company—who ordered employees to work from home, and also the plaintiff didn't submit reimbursement requests.

#### **District Court Order**

A U.S. District Judge rejected Amazon's claims in an order written last week. On Amazon's first point, Judge Vince Chhabria wrote that even if the software engineer was working from home as a result of government orders, Amazon is not thereby absolved of liability for the remote work expenses incurred.

In citing California's reimbursement statute, Cal. Labor Code § 2802(a), the Court wrote that "[w]hat matters is whether Williams incurred those expenses 'in direct consequence of the discharge of his or her duties, or of his or her obedience to the directions of the employer."

On Amazon's second point, Judge Chhabria wrote that the plaintiff plausibly alleged that the expenses he incurred were necessary to do his job and that Amazon had reason to know that he incurred these "basic costs related to that work", even though he did not submit explicit reimbursement requests. Therefore, Amazon's motion to dismiss the lawsuit was denied. Judge Chhabria did, however, dismiss the plaintiff's Unfair Competition Law claim (with leave to amend).

#### Takeaway for Employers

In light of the decision to allow the claims against Amazon to proceed, employers should ensure that they have implemented applicable policies for reimbursing employees for remote work expenses, and reviewed those policies with trusted employment counsel. Employers should consider whether to implement policies that provide monthly stipends to employees that are required to work from home, or instead instruct employees to submit expenses for reimbursement. Employers should also consider what items, including internet, electricity, and physical space, are necessary for employers to perform their work at home, as well as the estimated amounts of such expenses





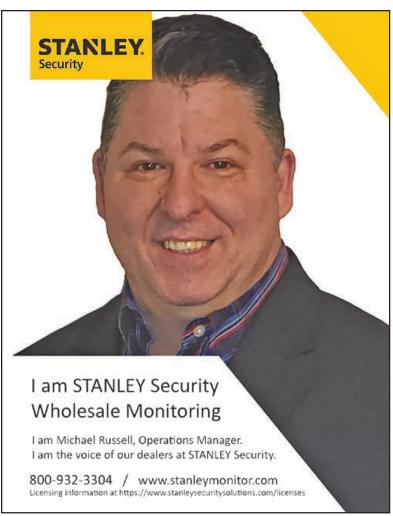


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#### PSAP, continued from page 3

minutes, we felt it was necessary to make the notifications," Mayer said. "By default, when ten or more trouble signals and their restores occur within an hour without notification, we make the call. This protocol can be customized based on the AHJ's preferences."

Implemented at the behest of the AHJ, Storm Mode is another tool Emergency24 developed to help prevent PSAPs from being overwhelmed. While in Storm Mode, Emergency24's proprietary software simply logs certain signals instead of queuing those signals

for Operators to notify the PSAP call takers. Once

**EMERgency** 

Storm Mode is disabled – by the AHJ – all the complaints are re-checked. If a complaint still has not been restored, a notification call will be generated.

"PSAP Services is all about creating efficiencies while sharing more information with the AHJ in real-time," explained Steve Mayer. "Not only do we eliminate thousands of hours of PSAP labor, but we also reduce truck rolls, which minimizes risk to first responders, as well as the community members who are on the same streets."

Kevin Lehan is the Director of National Sales & Marketing for Emergency24, a nationwide provider of third-party monitoring services based out of, Des Plaines, IL. Kevin also serves on the board of directors for the Illinois Electronic Security Association and is an active participant in several other trade associations around the country. He can be reached at 847-894-5423 or k.lehan@emergency24.com

#### Scholarship essay, continued from page 1

growing rift between the community and law enforcement. I have found that public outreach through special events reminds the community that behind each badge is a person just as human as the rest of us. These events make it possible to expose the kind, friendly side of officers that has become so easily forgotten.

With my father, I volunteer at block parties for neighborhoods or work with youth groups that teach lessons of self-worth and confidence. Teaching integrity, justice, and leadership, these events are key ways to remind the community of the values of our department. Establishing a clear intent to connect with the community and building a positive relationship between people of all ages, genders, and interests, allows us to finally catch sight of our puzzle's original, intended picture.

This mindset of taking action to reconnect what has been lost goes beyond my understanding of law enforcement's role in communities and even guides me in my own life's endeavors. I know firsthand that in order for positive change to occur, it must start within. Watching my father grow within his own department and seeing him become the first Cambodian sergeant the Fresno Police Department has ever had, has only furthered my own desire to bring positive change to the community.

In February of 2020, I formed Giving Growth, a group whose mission is to uplift others and spread positivity to the people of our community. Each month, Giving Growth purchases flowers and attaches handwritten messages of encouragement and support. We then go out to public places to hand these flowers to strangers in the community. In the midst of their everyday lives, we serve as a unique reminder to strangers that no matter how alone or invisible they feel, there will always be someone to reassure them that their efforts do not go unnoticed. In the few seconds that transpire between myself and the stranger I gift the flower to, I am able to build lifelong memories that bring the entire community closer together as we remind one another of the power of seemingly simple acts of kindness.

A puzzle always seems to be a daunting task at first. However, with patience and determination to connect those pieces together, each one seems to fall into place. Each person, business, and facility is a unique piece of our puzzle. We are all special; we are all needed; we are all important. Only when we bring together our different curves and edges does the picture become clear again and we realize that we are all part of the same goal: to make each community a safe and welcoming space for every person with the knowledge that everyone has their rightful place within our puzzle."





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#### DEALER PERSPECTIVE...#35

#### A 6:00 a.m. Elecrical Outage Is No Way To Start The Day

By Tony Smith

This morning, we were undergoing another outage from one of our nation's largest city-owned power companies. My alarm company quickly sent me an email that they had detected the outage and we should respond with any concerns. The outage was over by 10:00am, and all our electrical appliances were once again operational. An inconvenience, certainly, but one easily endured.

Outages are not just the result of lack of maintenance, they may also be due to a Ransomware attack, as recently occurred with Colonial Pipeline on the East coast. Also, they may be due to a supply shortage (brownout) during high usage periods.

California has a state policy to be 100% renewable by 2045. California also has its own grid, like Texas, where we import a substantial amount of our power from the four corners area (Coal and LNG gas) and other Western states.

The most difficult major component of our state managed power system is the Grid. All those poles and wires are necessary in some form to transport our energy from our various sources to our homeowners. The ongoing construction and maintenance of this Grid is expensive and, arguably, not done very well. Roof top solar does not require a huge grid system because the power source is right next to the power usage. Bingo! Fewer fires and lower costs.

Solar systems, in conjunction with Battery systems, are the wave of the future. California, currently, has approximately 1,300,000 roof-top solar installations. That is about 10-12% of the total number of residential homes in the state. Prices for solar cells and related components are dropping rapidly.

#### Solar & Alarm Partnership Intro At **CAA Convention In Palm Springs**

In prior articles we have speculated that Solar and Alarms are symbiotic and that they will soon be sold as a package to homeowners and commercial customers. Vivint was the first alarm company to understand this new paradigm and now ADT and Brinks-Monitronics, with their large dealer bases, have joined the party. Industry rumors suggest that many more alarm companies are interested in this new installation arena and increased RMR.

CAA-Palm Springs welcomed a new company, Complete Solar, to

the Alarm industry. Their current focus is on  $developing \ partnership \ arrangements \ with \ alarm \ \ \textbf{Complete} Solar$ companies. They are currently in 30+ states and looking to expand. Why partner with alarm companies? There is an easy answer to that question...alarm companies already have a relationship with the prospective solar customer. Increased sales revenue, cash flow, and RMR will be the immediate benefits to the future focused alarm company.

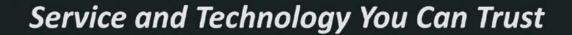
In addition, there is every likelihood that financing Solar and alarms can be

done at the same time which will strengthen customer loyalty and reduce

attrition. Give them a warm welcome when they call, they just might be the vehicle to move the needle on your profitability dashboard.

Tony Smith is a Past President of the CAA and a former member of the Board of ESA. He is the Founder, President, and CEO of Security Funding Associates, a leading industry financial services firm focused on No-recourse financing for small to medium sized alarm companies. He may be reached at TSmith@

SecurityFundingSolutions.com or (855) 723-2229





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  dollars per year vs. POTS Each Starlink Fire Cellular Communicator replaces 2 leased landlines per FACP.
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### SERVE YOUR COMMUNITY AND HELP PROTECT CALIFORNIA CONSUMERS!

BSIS seeks industry members and the public to serve on Disciplinary Review Commitees

#### INDUSTRY VACANCIES:

(must hold a valid BSIS license)

- Alarm company operator
- Collateral recovery
- Private investigator
- Private security services—training instructor (Northern Region)

#### **PUBLIC VACANCIES:**

- Alarm company operator
- Private security services (Northern Region)
- Private security services (Southern Region)

#### WHAT'S A DRC?

Disciplinary Review Committees (DRCs) are comprised of five members, appointed by the governor, with three members actively engaged in business as licensees and two members from the general public who are interested in public safety. DRCs are established to consider appeals regarding the Bureau's denials, suspensions, and revocations of licenses under its purview, as well as the assessment of administrative fines.

#### WHO CAN APPLY?

Applicants must be interested in public safety, be able to utilize objective critical thinking skills, and attend meetings consistently and punctually. Californians from all backgrounds are encouraged to apply!

#### WHY SHOULD I SERVE?

Serving in a DRC gives licensees a chance to lead, influence, and enforce their industry standards. For members of the public, getting involved in a DRC is a great way to learn more about consumer protections, serve your community and your state, and build your resume!

#### WHAT'S THE COMMITMENT?

Members serve a two-year term at the pleasure of the governor. Depending on the needs of the specific committee, meetings are held 2–12 times per year. Pursuant to Business and Professions Code Section 103, appointed members shall be paid a per diem of \$100 and shall be reimbursed for travel expenses.



#### READY TO LEARN MORE?

For further info about the Bureau's Disciplinary Review Committees, to sit in on a public hearing, or to learn how to apply, visit <a href="https://bsis.ca.gov/about\_us/disciplinary\_review\_committees.shtml">https://bsis.ca.gov/about\_us/disciplinary\_review\_committees.shtml</a> or email Alyse Hutchinson at Alyse.Hutchison@dca.ca.gov.



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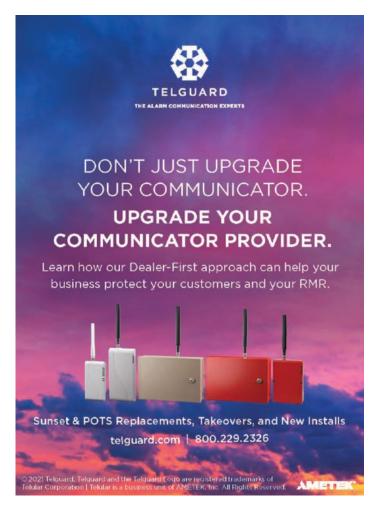
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## GLASAA

Greater Los Angeles Security Alarm Association

www.glasaaonline.org

#### Dave Michel, President

New members are always welcome at GLASAA. Every local company in our industry should attend our meetings. We always have great people and informative topics. This is a fantastic opportunity to network with your peers and industry experts and to discuss what is going on in the business.

Please feel free to email me at dmichel@valleyalarm.com.

#### **GLASAA Meetings and Events**

Please visit our website at www.glasaaonline.org.



## INLAND EMPIRE ALARM ASSOCIATION

www.ieaaonline.org

#### Richard Jimenez, Vice President

IEAA is a professional association of alarm companies and leading industry specialists, focusing on bringing together the best resources possible for the mutual benefit of all members and associates. It is our goal to bring knowledgeable people together as a resource to better protect your business and your customers' safety. Please make time to come out and be a part of what I believe is the future of the alarm industry in California. Professional, Beneficial, Informational.

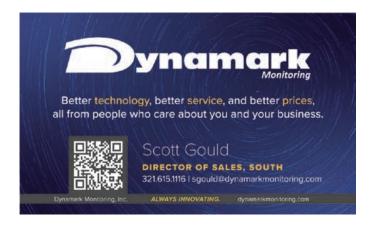
#### **IEAA** Membership

If you would like to become a member or have any suggestions on ways to increase our membership, please us a call at 800-559-9060.



MID CAL ALARM ASSOCIATION

www.mcaaonline.org
Mike Tarin, President





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## EAST BAY ALARM ASSOCIATION

www.ebaaonline.org

#### Tim Westphal, EBAA President

#### **EBAA** Meetings

For questions, please reach out to Treasurer Deric Morrow 510-432-8130 deric.morrow@amag.com.

RSVP to 800-437-7658 or info@caaonline.org.

- August 31: Virtual Meeting TBD
- November 30: In-Person Meeting @ CAA Winter Convention

#### **Meeting Topic Considerations:**

- Building relationships with public safety
- Legislation affecting the alarm industry
- Local ordinances affecting the region
- Latest technology and solutions



## GREATER VALLEY ALARM ASSOCIATION

www.gvaaonline.org

#### Joe Castro, President

#### GVAA MEETINGS

Our meetings are held at Custom Electronic Supply, 1324 Dupont Court, Manteca 95336 and they start at 11:30 a.m. GVAA meetings are held on the second Thursday of every third month (once a quarter) at the above location. Please contact Joe Castro at 209-384-3305 or by email at josephc@alarmwatch.com for more information.

#### Sigifredo Ruiz

Territory Sales Manager (702) 528-8985 sigifredo.ruiz@jci.com

#### Vaughn Wells

Territory Sales Manager (360) 606-2516 vaughn.wells@jci.com

#### Freddie Amaral

Technical Sales Trainer (951) 429-2036 freddie.amaral@jci.com

#### John Kaloper

National Accounts (949) 870-0480 john.kaloper@jci.com

#### Dustin Evans

Territory Sales Manager (951) 455-8045 william.evans@jci.com

#### Mark Stirling

Technical Sales Trainer (503) 530-6687 mark.1.stirling@jci.com



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## GOLDEN GATE ALARM ASSOCIATION

#### Paul Wassem

OpenEye, Business Development Manager, 408-307-7725

GGAA MEETINGS: www.ggaaonline.org

#### Meeting Calendar for 2022:

- August 31: Virtual Meeting TBD
- November 30: In-Person Meeting @ CAA Winter Convention

#### **Meeting Topic Considerations:**

- · Building relationships with public safety
- · Legislation affecting the alarm industry
- Local ordinances affecting the region
- Latest technology and solutions

For further information, contact the CAA at info@caaonline.org or call 800-437-7658.



www.svaaonline.org

#### Deric Morrow, President

AMAG, Ph. 415-602-7173, E-Mail: deric.morrow@amag.com

#### **SVAA** Information

If you are not on our e-mail list, please contact Deric Morrow at 510- 921-3987or deric.morrow@jci.com. It is so important to get involved with your local associations more than ever and to keep up to date on all the new information.

#### MEETINGS

- August 31: Virtual Meeting TBD
- November 30: In-Person Meeting @ CAA Winter Convention

#### **Meeting Topic Considerations:**

- Building relationships with public safety
- Legislation affecting the alarm industry
- Local ordinances affecting the region
- · Latest technology and solutions



## REDWOOD ALARM ASSOCIATION

#### www.raaonline.org Sean Cooke, President

#### **MEETINGS**

- August 31: Virtual Meeting TBD
- November 30: In-Person Meeting @ CAA Winter Convention

#### **Meeting Topic Considerations:**

- · Building relationships with public safety
- Legislation affecting the alarm industry
- Local ordinances affecting the region
- Latest technology and solutions

#### **RAA MEETINGS**

For questions about the association, please contact Sean Cooke at scooke@allquard-systems.com or 800-255-4273.



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SAN DIEGO SECURITY ASSOCIATION

#### San Diego Security Association

www.sdsaonline.org

#### Matt Kruger, President

#### City of San Diego Permit Process

The San Diego Security Association and SIAC have been working cooperatively with the City of San Diego to assist with their fire alarm program, and now their burglar alarm program. The police are requesting alarm companies to submit their active burglar, panic and holdup alarm customer lists to the San Diego Police Department. The preferred method is to send your excel customer list electronically by email to Hilda Gonzalez-Reed at hgonzalezreed@pd.sandiego.gov.



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Toll: (888) 610-4377 Direct: (916) 480-4828 Cell: (916) 474-0486 dsmith@tmscentral.com If you have any questions, please contact Hilda Gonzalez Reed at hgonzalezreed@pd.sandiego.gov or 619-531-2247. Visit our website www.sandiegosecurityassociation.org.

The San Diego Police Department Permits Division reminds all alarm companies that they are required to have a valid alarm permit for the premise being installed, prior to the installation of an intrusion or fire system. The alarm company is responsible for obtaining or verifying the existence of an existing alarm permit for the premise. For information, please contact SDPD Permits Division – Frank Dragula 619-531-2364 Fdragula@pd.sandiego.gov





## ORANGE COUNTY ALARM ASSOCIATION

2970 E. La Palma Avenue, Ste F, Anaheim, CA 92806 800-437-7658 www.OCAAonline.org

#### **OCAA Officers**

President - Elizabeth Courtney, Beacon Security Vice President - Lisa Beale, American Alarm Systems Secretary/Treasurer - Tatiana Abramek, NMC

Visit www.OCAAonline.org for more information.

#### Meeting Dates 2022:

- -September 21 Virtual Meeting Program Pending
- -November 9 Police Department Appreciation Lunch
- By Elizabeth Courtney, OCAA President

This year the Orange County Alarm Association is focusing its' efforts on recognizing our law enforcement partnerships. We are endeavoring to build stronger, real-life relationships with our law enforcement partners. We have much to learn about law enforcement issues and we have much to teach in return.

We are encouraging our Chapter members to initiate and cement relationships by meeting with their local law enforcement agencies. Consider simply dropping by the station unannounced with donuts, coffee, pizza or sandwiches. Shift changes present a unique opportunity.

For more information about OCAA activities, contact the OCAA office at 800-437-7658 or email OCAlarmAssoc@aol.com. Visit our new website at www.alarmassociation.org for meeting information and registration forms, training opportunities, members list and a whole lot more.



## SACRAMENTO AREA ALARM ASSOCIATION

#### Rich Whitlock

rich.whitlock@anixter.com 530/604-5067

#### The SAAA has put together an interim slate of officers that includes:

- Rich Whitlock, Wesco ~ President
- Open ~ Vice President
- Tauni Wallace, Notifier ~ Treasurer
- Raven Brockway, Eclipse Insurance ~ Secretary
- Kent Brust, Resideo ~ Sgt of Arms
- Dawn Smith, TMS ~ Officer at Large
- Leanne Boger, Integrated Fire Systems ~ Officer at Large

Please let us know if you are interested in serving on the Board.

#### **SAAA MEETINGS**

We have set some dates for upcoming events:

- August 11, 2022 ~ Top Golf in Roseville
- October 13, 2022  $\sim$  SAAA Fire Forum at the Sacramento Regional Fire Museum
- December 8, 2022  $\sim$  Holiday Party, Awards and Elections at the Holiday Inn

More details to follow as we get closer to the dates.

Do you have the initiative? Please contact Tauni Wallace at tauni.wallace@honeywell.com, Rich Whitlock rich.whitlock@anixter.com or Kent Brust Kenton.Brust@honeywell.com for more information.

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## TEXAS BURGLAR & FIRE ALARM ASSOCIATION



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ExecutiveDirector@tbfaa.org

www.tbfaa.org

Brad Shipp, Executive Director

385-229-2120

## COLORADO BURGLAR & FIRE ALARM ASSOCIATION, INC.



#### Colorado Burglar & Fire Alarm Association

421 S. Pierce Ave. Louisville, CO 80027 cbfaa@cbfaa.org www.cbfaa.org

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-Leif Wulforst
A-1 Security Systems

IMMEDIATE PAST PRESIDENT

Sofia Aguilar A-1 Security Systems

EXECUTIVE DIRECTOR Jeanne Palmer Jeanne@cbfaa.org

#### **CBFAA Upcoming Meetings/Events:**

- CBFAA General Meeting and Board of Director elections-September 14
- CBFAA Youth Scholarship Fundraiser TopGolf, Centennial, CO -October 6

CBFAA is looking for members to join the CBFAA Board of Directors. Do you want to help shape the direction of your industry and CBFAA? Considering joining the CBFAA Board of Directors. Contact us for more information. Elections are planned for September 2022.

Join your industry colleagues as a member of CBFAA. Membership applications are online at www.cbfaa.org or contact us at cbfaa@cbfaa.org

#### **ARIZONA ALARM ASSOCIATION**



2158 N. Gilbert Rd., #116 Mesa, AZ 85203 Ph: 480-831-1318 www.azalarmassociation.org

#### AAA BOARD OF DIRECTORS

-Jim Metz, President
ADT, jamesmetz@adt.com
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erik.evans@cox.com
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-Maria Malice, Past President
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mmalice@dreamvacations.com

-Charlie Lester, Director
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Tempe Police Department
-Rebecca.buckhannon@tempe.gov
-Susan Brenton, Executive Director
Arizona Alarm Association
susan@azalarms.org

For more info, go to www.azalarmassociation.org or e-mail info@ azalarms.org or call 480-831-1318. Please contact susan@azalarms.org if you would like to become involved.

#### **WASHINGTON STATE AREA**

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Contact: SILSANW1@outlook.com for more information on events and membership.

#### **UTAH ALARM ASSOCIATION**



358 South 700 East B #602 Salt Lake City, UT 84102 385-229-2120 FAX 801-282-9507 www.utahalarmassociation.com

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801-770-2806 jake@zionssecurity.com

TREASURER Arlen Kingston AAA Security

801-230-2335 aaaarlen@xmission.com EXECUTIVE DIRECTOR Michelle Best 385-229-2120 utahesa@gmail.com

The Utah Alarm Association invites all concerned professionals and other parties (Police, Fire, government, etc.) to join us for our monthly false alarm meeting, now in its 34th year.

We meet the third Tuesday of each month at Jim's Family Restaurant, 1728 Park Ave, Riverton, Utah 84065 at 8:30AM. We encourage all to come out for free breakfast and discuss false alarm reduction, industry standards, best practices, etc.

The Association is proud of our 2021 false alarm dispatch numbers. Our false alarm rate for residential dispatches is .08, that is one dispatch per system every 12.5 years. Our commercial false dispatch rate is .33, that is one dispatch every 3 years. Combined is .14 or one false dispatch every 7 years.

We look forward to your help as we work towards reducing our false

If you would like to sponsor one of these meeting or have questions about the association, please feel free to contact a member of the board.

## NEW MEXICO SECURITY & LIFE SAFETY ASSOCIATION

P.O. Box 35286 Albuquerque, NM 87176 505-453-4044 www.nmsalsa.org Gary Schefler – Executive Director NMSALSA P O Box 45266 Rio Rancho, NM 87174

#### **NSA NEVADA SECURITY ASSOCIATION**



1000 N. Green Valley Parkway #440-634 Henderson, NV 89074 702-551-4672 www.nevadasecurityassociation.org admin@nevadasecurityassociation.org

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First place NSA scholarship winner Austin Stebbins with his parents LVMPD Officer Derek Stebbins along with NSA President John Perdichizzi and NSA Sgt-At-Arms Ray Reza.



NSA second place scholarship winner Paige Bailey with father Clark County Firefighter Kevin Bailey and NSA President John Perdichizzi.

### NSA announced it's 2022 John Rodda Memorial Youth Scholarship winners!

1st Winner Austin Stebbins. Austin is a graduate of Rancho High School's rigorous Pre-Medical Academy Magnet Program in Las Vegas. He is the son of Las Vegas Metropolitan Police Officer Derek Stebbins. Austin plans to study Psychology at University of Nevada Las Vegas this Fall and eventually become a Las Vegas Metro Police Officer himself one day.

2nd Winner Paige Bailey. Paige is a graduate of Shadow Ridge High School in Las Vegas. She is the daughter of Clark County Firefighter Kevin Bailey. Paige will be attending Sam Houston State University in Texas this fall. Sam Houston is one of the top universities for criminal justice and Paige would eventually like to become a Texas Ranger. Our NSA members are proud to recognize bright young students in our community and their first responder parents.

The NSA is actively searching for members who are interested in taking on a leadership role for the 2023-2024 term. Help shape the direction of the association and the industry in Nevada by joining the NSA Board of Directors. NSA elections will be held at our September meeting. Contact NSA for more information.

Interested in joining NSA? Download a Membership application on our website www.nevadasecurityassociation.org or contact us today admin@nevadasecurityassociation.org

Would you like to have a stronger voice in your industry? Consider becoming an NSA board member or joining a committee. NSA elections at our September meeting. Contact NSA for more information on how you can participate.

Have you renewed your membership for 2022? Not yet a member? Download a Membership application on our website www.nevadasecurityassociation.org or contact us today admin@nevadasecurityassociation.org

## OREGON BURGLAR & FIRE ALARM ASSOCIATION



PO Box 19688, Portland, OR 97280 Phone: 503.624.6487 Email: officeobfaa@gmail.com www.facebook.com/OBFAA

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Vincent Ferraris, Portland Police Bureau

COORDINATOR:

Open

#### **PUBLIC SAFETY AGENCY MEMBERS:** Multnomah County Sheriff's Office

Oregon City Police

Portland Police Alarms Administration Tigard Police Dept. Alarm Unit Washington County Sheriff's Office Clackamas County Sheriff's Office

#### **OBFAA** Membership

Please contact us if you would like to be a member of the OBFAA. Being part of the OBFAA has many benefits such as the latest news dealing with the alarm industry in the Pacific Northwest, OBFAA represents You and Your opinion to consumers, lawmakers and the public at large. The bigger the organization, the louder its voice.

## WBFAA UATC APPRENTICE TRAINING PROGRAM



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#### WBFAA BOARD OF DIRECTORS

The officers and board of the WBFAA are made up of the following industry people:

#### PRESIDENT

Ron Lander, Ultrasafe Security Specialists

#### SECRETARY/TREASURER

Shane Clary, Bay Alarm Company

#### IMMEDIATE PAST PRESIDENT

George Gunning, USA Alarm Systems

#### DIRECTOR

Richard Jimenez, IE Alarms

#### DIRECTOR

Mathew Westphal, Bay Alarm Company

#### DIRECTOR

Beverly Cramer, Instructor of Record

#### DIRECTOR

Curtis Streeter, Deep Blue Integration

#### DIRECTOR

Morgan Hertel, Rapid Response



### WBFAA UATC Apprentice Enrollment for Fall Semester Class Open

Member companies can register new apprentices anytime. If you will be hiring new apprentices or technicians, member companies are encouraged to send job postings to info@wbfaa.net and we will send to our list of qualified prospects. The WBFAA UATC is open to member companies of the CAA or CAFAA who require having registered apprentices with the State of California. Call the WBFAA UATC at 800-809-0280 if you are interested in joining.

#### Certification - Fire/Life Safety Technician - Renewal

For Fire/Life Safety Technicians with 4,000 hours of work experience, the state law requires them to be certified by passing the state exam. The renewal application is posted at www.dir.ca.gov/das and the state does not send out reminders. For information on the Electrician Certification Program visit www.dir.ca.gov/das and follow the links.

The WBFAA UATC has certification prep material available to member companies of the WBFAA UATC. If you are a member and would like the material, please contact the WBFAA UATC at 800-809-0280 or email info@wbfaa.net.

#### **CSLB Enforces Zero Tolerance**

The Contractors State License Board (CSLB) is legally required to open an investigation and initiate disciplinary action against the contractor (which may include license suspension or revocation) within 60 days of receipt of a referral or complaint from the Department of Industrial Relations' Division of Apprenticeship Standards (DAS). Labor Code Section 3099.2 stipulates that anyone who performs work as an electrician for C-10 Electrical contractors shall hold an electrical certification card issued by DAS; DAS is required by Labor Code Section 3099.2 to report violations to CSLB. Learn more about electrician certification by visiting the Division of Apprenticeship Standards website. www.dir.ca.gov/DAS/ElectricalTrade

#### **WBFAA UATC Offers Online Continuing Education**

The WBFAA UATC is offering an online continuing education program for electronic security systems technicians with more than 50 hours of course offerings. Registered technicians with member companies will have access to 18 hours of online courses annually at no fee. In addition, registered technicians will have access to courses offered in physical classrooms and can submit third-party training for certification for renewal of the state Fire/Life Safety Certification card. For more information, visit www.wbfaa.net or www.wbfaatraining.net.

#### WBFAA UATC Invites Membership

Assented member companies register all fire alarm technicians in the program and pay a monthly fee of \$25 per technician. The apprentice program and course, prep material for certification and continuing education courses are provided at no additional fee. In addition, member companies who contribute to public works training trust funds to the WBFAA receive a \$.15 per hour credit for registered technicians. For complete information, visit www.wbfaa.net or call the WBFAA UATC at 800-809-0280.





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#### **CALENDARS 2022 - 2026**

#### Where In The World Is THE MIRROR?



CAA Past President John Hopper with THE MIRROR during his visit to Auschwitz.



Diana and John Hopper with THE MIRROR in Krakow, Poland.

Send your events to THE MIRROR: info@caaonline.org

#### **CAA CONVENTIONS - 2022 - 2026**

CAA WINTER CONVENTION - Fairmont San Francisco

November 30 – December 3, 2022

December 6 – December 9, 2023

December 4 – December 7, 2024

December 3 – December 6, 2025

December 2 – December 5, 2026

CAA PALM SPRINGS CONVENTION - Hilton Palm Springs

May 17 – May 20, 2023

May 15 - May 18, 2024

May 14 – May 17, 2025

#### **INDUSTRY EVENTS 2022-2023**

September 11-15, 2022

TMA OPSTech, Charlotte, NC.

October 29 – November 2, 2022

TMA Annual Meeting, Marco Island, FL

November 16-17, 2022

ISC East, New York, NY

2023 - November 4-8, 2023

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#### CONTACT THE CAA

California Alarm Association

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