

THE MIRROR

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The Monitoring Association (TMA) announces appointment of Tommy Whisnant to co-chairmanship of its Government Relations Committee

In this role, Whisnant will join seated Committee Co-Chair James Marcella, Axis Communications, in leading TMA's state and local advocacy efforts and often partnering with the Alarm Industry Communications Committee (AICC) on legislative initiatives.

Whisnant is currently the compliance manager for North Carolina-based CPI Security.



"I am honored to have been selected to represent TMA and the Government Relations Committee as Co-Chair. I am looking forward to working with the great people on this Committee and this amazing Association," stated Whisnant.

"Our industry is constantly changing, and we are seeing an extreme amount of traffic with proposed law changes. The Committee is committed to bringing visibility, representing the members of TMA and making decisions based on the best interest of our membership."

TMA President Morgan Hertel commented, "Tommy is a consummate professional whose combined knowledge and experience will be a valued asset to TMA and its members in this new volunteer leadership role. In a time when our industry is facing some significant legislative and regulatory issues, I am confident in the leadership and insights that James and Tommy bring to TMA's Government Relations Committee."

COVID-19 Temporary Flexibilities for Form I-9, Employment Eligibility Verification, Ended July 31, 2023

By Frida Glucoft, Lauren Hazday

Mitchell, Silberberg, & Knupp, LLP

Introduction: In March 2020, U.S. Immigration and Customs Enforcement (ICE) introduced COVID-19 temporary flexibilities for Form I-9, Employment Eligibility Verification that allowed employers operating remotely to verify employee identity and employment authorization documents virtually (e.g. fax, email or video). These measures have been extended several times, most recently in October 2022 through July 31, 2023. However, ICE has announced that these temporary flexibilities will end on July 31, 2023. For employees whose documents were inspected remotely during the temporary flexibilities during the past three (3) years, employers must now complete in-person physical document inspections by August 30, 2023. In addition, employers must meet with the employees who were not physically present in the past. As to all new employees hired on or after March 20, 2020, they must appear in person before the August 30, 2023 deadline if their employer only conducted a remote inspection consistent with the flexibilities first announced in March 2020. **MSK Analysis:** MSK encourages companies that have not yet started in-person reviews of employee identity and employment authorization documents to start as soon as possible. ICE will give employers a 30-day grace period, or until August 30, 2023, to reach compliance with Form I-9 document inspection requirements after the special measures end.

This means employers will be required to conduct physical inspections of original documents and update Form I-9 for employees whose documents were inspected remotely during the temporary COVID-19 flexibility policy. As a reminder, employers can only accept certain employment identity and employment authorization from the **Form I-9 Acceptable Documents** lists. Please contact your MSK counsel as soon as possible regarding any questions on how to complete in-person document review and Form I-9 compliance.

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CAA PRESIDENT'S MESSAGE

Dear Members of the California Alarm Association,

I hope this message finds you all in good health and high spirits. I am writing to you today to touch on a few topics that are not only relevant to our collective cause but also crucial to our ongoing commitment to making our communities safer.

Firstly, I would like to address a couple of challenges that have recently surfaced within our industry. We're seeing an increasing strain from technological evolution and the rapid growth of smart home devices. While these advancements present opportunities for growth and innovation, they also pose challenges related to customer education, data security, and the need for our members to constantly update their skills and knowledge.

Furthermore, legislative pressures concerning privacy laws are impacting our operations. The conversation surrounding consumer privacy and data protection is a complex one and it's our duty to navigate it with responsibility and vigilance. Rest assured, the California Alarm Association is actively participating in these discussions, advocating for our members, and working tirelessly to ensure that our voice is heard.

The second issue I would like to address is the invaluable partnerships we have with local law enforcement and first responder agencies. Their roles are not only crucial in maintaining public safety but also essential to the success of our industry. Fostering these relationships allows us to provide the best possible service to our clients, reduce false alarms, and facilitate a safer environment for all. It's a symbiotic relationship where we rely on each other's expertise and commitment to make our communities safer.

25th Anniversary Youth Scholarship

I want to express our deepest gratitude to all those who donated to the 25th Anniversary Youth Scholarship Legacy Fund this year. Your generosity has proven once again that we are not just an industry; we are a community committed to uplifting and empowering our youth. Special recognition goes to Resideo for their astounding donation of \$15,000, National Monitoring Center for their significant contribution of \$3,000, Bay Alarm who generously donated \$2,525, and Fox Security & Communications for their generous gift of \$2,500.

As we celebrate this 25th anniversary, I urge us all to remember our mission and to remain steadfast in our dedication. Together, we face challenges, grow, and adapt. Together, we make a difference. I am confident that, with your support, we can tackle the challenges ahead and ensure a brighter future for our industry.

Thank you for your continued support, dedication, and commitment to our shared mission. Here's to the next 25 years of empowering our youth and making our communities safer.

Sincerely,

Sean Cooke
President, California Alarm Association



*By Sean Cooke
CAA President*

Find your CAA local association news inside THE MIRROR.



CAA LEGISLATIVE WATCH

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The California Alarm Association has a very strong government relations program that works on the local, state and national level. In addition to the hundreds of hours of volunteer service from our members, we have a CAA PAC Fund which supports our interests in Sacramento.

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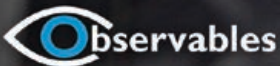
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Mirror Readers - be on the lookout for great future info from Mitch Reitmen, Tony Smith and Brian Plant, and many more contributors sharing their perspectives on the industry.







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ASSOCIATES NEWS

NAPCO SECURITY TECHNOLOGIES announced its Continental Access Division has introduced an all-new Napco Access Pro Dealer Program, brand, and website. Stephen Spinelli, SVP, Sales for NAPCO Security Technologies, said, “The change came about to better represent the full, evolving access technologies, and single-source offerings NAPCO now has for integrators, including solutions from cellular/cloud-based hosted AirAccess, to embedded self-contained controllers of E-Access, to the Continental enterprise platform and controllers, for which it’s best known, and which will continue to be branded with the Continental name. Additionally, the new Napco Access Pro Dealer Program is designed to expand both the solutions and the value we provide our current dealers and new integrators joining it.” Program features include offering exclusive products with pro feature sets and new value-adds; preferred pricing tiers & growth incentives; protected/semi-protected territories; leads, dedicated account management, continuing pro-education options & opportunities; marketing tools & annual awards event. The Napco Access Pro Dealer Program is being developed and managed under the direction of Napco Access Pro’s new Vice President of Sales, Aaron Black, who has a long history creating and administrating dealer programs, for well-known video and security companies throughout his career.

SECURITY CENTRAL announces that Technical Sales Representative Phillip Love has been named as one of SecurityInfoWatch.com, Security Business and Security Technology Executive magazines’ 2023 Security Industry Innovator Award winners. The Security Industry Innovator Awards 2023 applaud innovation and seek to reward those who have demonstrated an outstanding level of excellence. “Innovation and advancements in technology are crucial for ensuring that new products, solutions and services can be developed, implemented and managed,” explains SecurityInfoWatch Editorial Director Steve Lasky. “The Security Industry Innovator Awards will therefore place emphasis on applauding innovation and reward those individuals who demonstrate an outstanding level of excellence within our vital and constantly evolving industry.” Phillip Love is a 20+ year veteran of the security industry who brings a wealth of knowledge and experience to his role as Technical Sales at Security Central. Phillip is currently responsible for helping bring cutting-edge

technologies and integrations into the monitoring center, such as video verification, and providing support and education to Security Central’s dealers. Through his hosting of the Security Central Webinar Series, he keeps dealers informed about the latest industry developments. Phillip is deeply committed to helping dealers to succeed and doing his part to protect his community and beyond as an extension of his work.

SNAP ONE announced it is accelerating investments in its cloud infrastructure to provide greater value, efficiency and operational reliability for Partners and their clients. By enhancing the speed and consistency of its remote access solutions, including OvrC servers, Snap One aims to help Partners scale their businesses by streamlining day-to-day operations and simplifying installation, configuration and long-term client care. “Snap One’s cloud services are better than ever, and we’re not finished,” said Kenny Kim, VP of Product Management for Platforms & Services at Snap One. “We’re committed to constant improvement and to OvrC becoming the most useful and operationally valuable tool for integrators. The reliability, scalability and security of our platforms and backend infrastructure are essential to creating premium customer experiences and supporting an integrator’s growth and reputation. Snap One takes that responsibility very seriously and we are investing a lot of time, people power and money to ensure our Partners can count on us.”

SDI announces Nicole Valenzuela as Western Regional Sales Coordinator, where she will be working alongside Mariana Ferguson in the Northwest and Ed Fuentes in the Southwest territories. Nicole holds over seventeen years of experience in the fire alarm and security industry including roles as a customer service representative, inside sales representative, branch manager, and business development manager. Nicole is excited to be part of the SDI team and looks forward to her new journey in the industry.

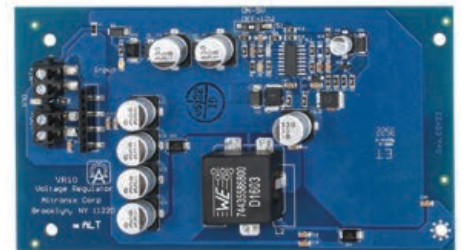
ALTRONIX introduced the newest addition to its product lineup, the VR10 Voltage Regulator. Designed to optimize power in access control installations, the VR10 converts a 24VDC input into a regulated 5VDC or 12VDC output, saving valuable enclosure space and significantly reducing installation and maintenance expenses. “As security and access control systems continue

to evolve, the demand for reliable and efficient power solutions has become increasingly critical,” said Ronnie Pennington, Director of Sales for the Americas, Altronix.

“The VR10 empowers

security integrators with a versatile, yet compact, and stackable power converter that optimizes system performance, while reducing costs.” The Altronix VR10 offers a range of features designed to ensure seamless integration and consistent performance in diverse installation environments.

ALARM FINANCIAL SERVICE’s new Pre-Sale Due Diligence for Sellers brings their knowledge to the seller’s side of the table. Pre-sale due diligence yields confidence in a company’s valuation, and a smoother transition after sale. Identifying and resolving customer or contract issues and identifying areas for improvements well in advance of the sale, all contribute to maximizing the sale price. “It is our goal to help a would-be seller prepare their company in the best possible light for buyers, in what may be their most important business transaction,” says Jim Wooster, Jr, President of AFS. Soto Security owner, Rob Soto, recently sold his company to Alert Alarm of HI and utilized AFS’ Pre-Sale Due Diligence services. “The



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Associates News, continued on page 10

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AFS team were awesome from start to finish. They were so knowledgeable on all aspects of the industry and were helpful getting our accounts in order and to the finish line for closing.” AFS also offers their Acquisition Advisory Services for Buyers service which brings a depth of security and financial experience to dealers looking to expand. Identifying sellers, assisting with negotiations, conducting due diligence, are among many of the services offered. “AFS has been through hundreds of acquisitions as a buyer, seller, lender and advisor and bringing these acquisition services to today’s buyers and sellers has been met with great response,” according to Wooster.

BOSCH announced plans to acquire Paladin Technologies, Inc., one of the largest security systems integrators in North America and a highly regarded security and life safety solutions companies. The deal complements Bosch’s 2015 acquisition of Climatec, LLC, with more than 1,000 associates in the U.S., according to the joint announcement, which comes one day after the companies signed corresponding agreements to make the deal official. “Energy efficiency and security needs are driving factors for the modernization of commercial buildings, particularly in the North American market,” says Christian Fischer, the deputy chairman of the Bosch board of management, who is responsible for the company’s Energy and Building Technology and Consumer Goods business sectors. Paladin went on a spree of acquisitions in 2021 and became one of the largest integrators in the industry that year, drawing attention from SSI and its competitors as it continued to grow. “The acquisition of Paladin Technologies enables Bosch Building Technologies to significantly expand its system integration business in North America by entering the Canadian market and increasing its US operations,” says Thomas Quante, president of Bosch Building Technologies, in the joint announcement. Bosch Building Technologies offers building automation, security, life safety and energy efficiency services in the U.S., with offices in Arizona, Texas, Nevada, California, New York and New Jersey.

NAPCO ACCESS PRO, the new Access Control division of Napco Security Technologies, introduces new standalone and add-on Bluetooth reader modules for seamless mobile credential convenience inside and out. The addition of the BRM-Series enables Napco Access Pro to offer a complete matched mobile solution across an enterprise, i.e., to allow our mobile access credentials, distributed via email, text, or QR code, to provide access throughout a building or campus, for convenient smart device passage through doors secured with any brand Wiegand readers &/or our award-winning Trilogy Networx PIN/Prox access locks intermixed at will. Aaron Black, Napco Access Pro’s VP of Sales, said, “Our brand is committed to expanding our access control offerings and staying up to date with the latest technology. That’s why we added Bluetooth Reader Modules, to provide the Total Bluetooth Solution, and card-free convenience, many applications are looking for. We want to be the go-to brand for all your access control needs, and our focus on innovation and improvement helps us achieve that goal.”

SNAP ONE announced that its popular Luma x20 family of surveillance products now offers even greater security and privacy for home and business owners across the globe by giving them full control over integrators’ system access to view live and recorded video. According to Snap One Product Manager Derek Webb, the new “customer handoff” feature provides enhanced user control after initial installation, allowing the owners to have total privacy while also making it easy to reinstate integrator access when maintenance or assistance is required. This new feature is now available to all Luma x20 users globally. “The Luma x20 family of surveillance solutions provides excellent image and audio capture, and with the new customer handoff feature, it now offers absolute privacy for camera feeds and recordings,” Webb said. “With notifications and integrator access controlled through the powerful OvrC remote system management platform, it’s easy for integrators to give their clients full control of their footage and then to get temporary access from the client for any troubleshooting needs.”





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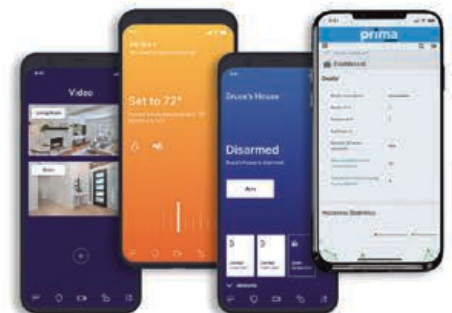


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Member companies can register new apprentices anytime. If you will be hiring new apprentices or technicians, member companies are encouraged to send job postings to info@wbfaa.net and we will send to our list of qualified prospects. The WBFAA UATC is open to member companies of the CAA or CAFAA who require having registered apprentices with the State of California. Call the WBFAA UATC at 800-809-0280 if you are interested in joining.

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The WBFAA UATC has certification prep material available to member companies of the WBFAA UATC. If you are a member and would like the material, please contact the WBFAA UATC at 800-809-0280 or email info@wbfaa.net.

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WBFAA UATC Offers Online Continuing Education
The WBFAA UATC is offering an online continuing education program for electronic security systems technicians with more than 50 hours of course offerings. Registered technicians with member companies will have access to 18 hours of online courses annually at no fee. In addition, registered technicians will have access to courses offered in physical classrooms and can submit third-party training for certification for renewal of the state Fire/Life Safety Certification card. For more information, visit www.wbfaa.net or www.wbfaatraining.net.

WBFAA UATC Invites Membership
Assented member companies register all fire alarm technicians in the program and pay a monthly fee of \$25 per technician. The apprentice program and course, prep material for certification and continuing education courses are provided at no additional fee. In addition, member companies who contribute to public works training trust funds to the WBFAA receive a \$.15 per hour credit for registered technicians. For complete information, visit www.wbfaa.net or call the WBFAA UATC at 800-809-0280.



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Technology Award Winner

INDUSTRY NEWS

Wayne Alarm Systems, Inc. announced its acquisition of Sentry Protective Systems of Billerica, Mass. The purchase increases Wayne Alarm's share in the Greater Boston area of over one-thousand additional customers, providing a premiere service and monitoring of security systems for homes and businesses throughout New England.

James Baker is well known in the alarm industry with over 40 years' experience. He served as vice president of sales for Sentry Protective in Boston, president of UltraGuard, and founded Sentry Protective Services. Baker also served as a member of the Commonwealth Board of State Examiners of Electricians for many years representing the professional alarm industry for licensure.

Baker will assist with the transition, as well as joining the company as design and sales consultant. In addition, Wayne Alarm Systems is hiring the entire staff of Sentry Protective Systems, which will now be under the Wayne Alarm Systems umbrella. Jeff Kahn, vice president of Wayne Alarm, handled much of the acquisition along with James Baker, reported, "We are very selective in companies that we consider acquiring. It must be a win-win for all parties including customers. That is why we are excited to add Sentry Protective to Wayne Alarm. They have built a reputation for outstanding service and customized care in the security industry, and we are thrilled to bring their expertise to our team."

Doyle Security Systems announced that Jack Doyle has been promoted to president and CEO effective July 1. His promotion marks the fifth generation of the Doyle family to lead the company. In his new role,

Jack will be responsible for long-term vision, strategic planning and ensuring our continued viability and success. "Our company has grown steadily and has strategically evolved with the security market since 1919 when it was founded by my great grandfather, John A. Doyle. It was built on a foundation of values focused on being a great place to work and providing great peace of mind for our customers. It has always been my hope and dream that the company continue its long tradition of family ownership and leadership and Jack is more than ready to carry on that legacy. I am confident he will sustain our values working alongside our family ownership



Wayne Alarm group

group and our extremely talented management team." said John G. Doyle Jr, the company's executive chairman.

After a successful start in sales, Jack Doyle launched and later sold a corporate housing company in Washington, DC. In his nine years at Doyle Security, he executed a major residential marketing initiative, created an inside sales team, developed enhanced analytics, managed the Catskill branch office and led the firm's integrated systems business. Recognized by the Rochester Business Journal's "40 under 40" leadership program, Jack Doyle is also an active member of many industry associations and community boards including Crime Stoppers and St. Ann's Community.

Bates Security has been recognized as the 32nd largest security provider among approximately 12,000 electronic security companies nationwide. Since 2021, Bates Security has risen five positions from 37th to 32nd in this annual report which ranks the largest commercial and residential security firms in the U.S. Jeremy Bates, President of Bates Security, explained, "With such a great team at Bates Security, we continue to grow the business and exceed our expectations. It's an honor to see everyone's hard work recognized in these rankings as one of the top companies in the country." Bryan Bates, Vice President of Bates Security, echoed a similar sentiment, "The SDM ranking is something that we look forward to every year, and we continue to strive to improve how we can best serve commercial and residential customers." Since 2008, Bates Security has been ranked on the SDM 100 Report, each year gaining a higher ranking. Bates Security enjoys year-over-year growth due to continuous support from customers, the dedication of the employees across all branches, and the acquisitions of companies. The Bates Security brands continue to grow and protect communities across the Southeast in Kentucky, Florida, and Georgia. Jeremy Bates said, "We'd like to take this opportunity to say how thankful we are to all of the team members who made this possible. Thanks to them, we have the opportunity to continue to serve our clients with the high level of service and dedication they are accustomed to."

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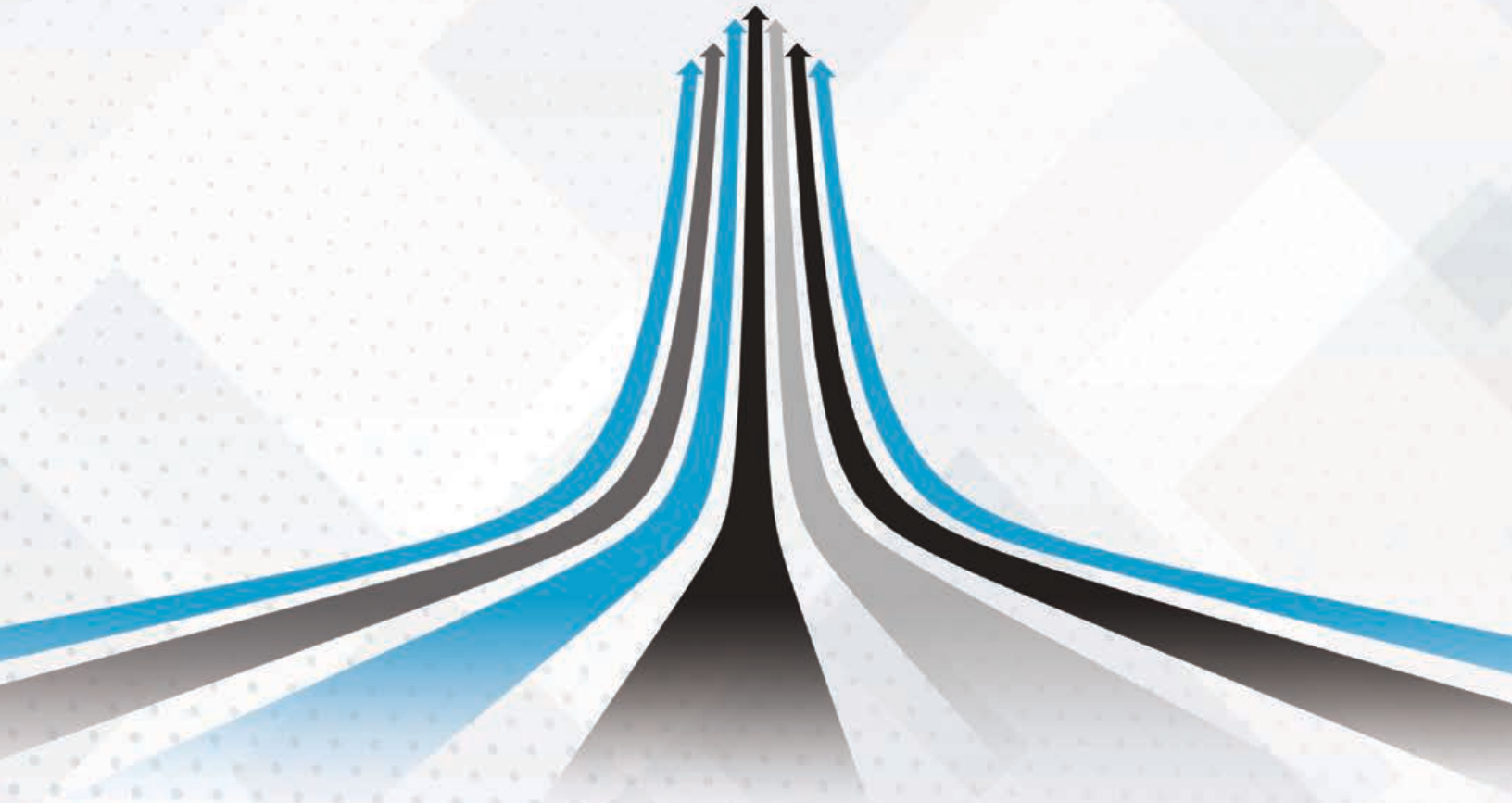
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We would like to announce and welcome Chris Smith as our Regional Sales Manager for our Western Region. Chris will be responsible for developing new business opportunities and creating customized solutions for dealers.

Chris brings over 25 years of experience in software and services. With a focus on business development and account management, Chris has held positions for leading organizations such as SoftSearch, ICG and Oracle. Chris's passion for finding the best way to solve problems and create efficiencies using technology has brought him to Dynamark Monitoring.

With extensive experience and relationships in the western region, Chris is leading the charge to grow Dynamark Monitoring in the West.

Chris Smith
Regional Sales Manager – Western Region

csmith@dynamarkmonitoring.com
303.808.3710

Dynamark's Expansion A Win for Dealers Nationally!

Chris's direct connection with dealers in the Western U.S. will provide many benefits:

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Please reach out and join us in welcoming Chris!



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Please save the dates for all of our 2023 Events:

- 8/17/2023 SAAA Top Golf
- 10/12/2023 SAAA Fire Forum
- 12/14/2023 SAAA Holiday Party



GOLDEN GATE ALARM ASSOCIATION

Paul Wassem

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GGAA MEETINGS

www.ggaaonline.org

Meeting Topic Considerations:

- Building relationships with public safety
- Legislation affecting the alarm industry
- Local ordinances affecting the region
- Latest technology and solutions

For further information, contact the CAA at info@caaonline.org or call 800-437-7658.

Join the Sacramento Area Alarm Association *SAAA 2023 Top Golf event*



1700 Freedom Way, Roseville, CA 95678

August 17th, 2023

6:00pm – 9:00pm

This is a membership outreach event with a chance to mingle with our industry's vendors, friends and colleagues.

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More to come, but be sure to save the date! August 17th, Top Golf, Roseville, 6:00pm to 9:00pm.



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ORANGE COUNTY ALARM ASSOCIATION

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OCAA Officers

President - Elizabeth Courtney, Beacon Security
Vice President - Lisa Beale, American Alarm Systems
Secretary/Treasurer - Tatiana Abramek, NMC

Visit www.OCAAonline.org for more information.

By Elizabeth Courtney, OCAA President

This year the Orange County Alarm Association is continuing to focus its' efforts on recognizing our law enforcement partnerships. We are endeavoring to build stronger, real-life relationships with our law enforcement partners. We have much to learn about law enforcement issues and we have much to teach in return.

We are encouraging our Chapter members to initiate and cement relationships by meeting with their local law enforcement agencies. Consider simply dropping by the station unannounced with donuts, coffee, pizza or sandwiches. Shift changes present a unique opportunity.

For more information about OCAA activities, contact the OCAA office at 800-437-7658 or email OCAAlarmAssoc@aol.com. Visit our new website at www.ocaaonline.org for meeting information and registration forms, training opportunities, members list and a whole lot more.



INLAND EMPIRE ALARM ASSOCIATION

www.ieaaonline.org

Richard Jimenez, President

IEAA is a professional association of alarm companies and leading industry specialists, focusing on bringing together the best resources possible for the mutual benefit of all members and associates. It is our goal to bring knowledgeable people together as a resource to better protect your business and your customers' safety. Please make time to come out and be a part of what I believe is the future of the alarm industry in California. Professional, Beneficial, Informational.

IEAA Membership

If you would like to become a member or have any suggestions on ways to increase our membership, please us a call at 800-559-9060.

MID-CAL



MID CAL ALARM ASSOCIATION

www.mcaonline.org

Mike Tarin, President



GREATER VALLEY ALARM ASSOCIATION

www.gvaaonline.org

Joe Castro, President

GVAA SCHOLARSHIP

The Greater Valley Alarm Association presented a check for \$1,000 to their 2023 Youth Scholarship recipient, Linden Olmstead. Sarah Wilson of Signal Service made the presentation to Linden and his father, Sam, a fire fighter for the Mokelumne Hill Fire Protection District in Calaveras County. After the presentation, Sam gave Wilson's two children a memorable ride in one of the Dept's fire trucks. "It was a great experience for all," Wilson said. "Both were extremely grateful for the Scholarship and want to thank the CAA and all who were involved in this selection." Linden graduated from Calaveras High School in the spring and will attend the University of Southern California this fall where he intends to study in a field related to Clean Energy Research.

MEETINGS

GVAA meetings are held at Custom Electronic Supply, 1324 Dupont Court, Manteca 95336. They start at 11:30 a.m. on the second Thursday of every third month (once a quarter) at the above location. Please contact Joe Castro at 209-384-3305 or by email at josephc@alarmwatch.com for more information.



GVAA Scholarship Award Recipient, Linden Olmstead, with father Scott Olmstead of the Mokelumne Hill Fire Protection District

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www.svaonline.org

President: Ben Martinez

The Silicon Valley Alarm Association presented a check for \$1,000 to their 2023 Youth Scholarship recipient, Matthew Wallace. SVAA Chapter President Ben Martinez of Grand Central Station made the presentation to Matthew along with his Grandparents. Matthew's father, Darren Wallace, is a Battalion Chief for the San Jose Fire Department. Matthew graduated from University Preparatory Academy in San Jose, CA in the spring and will follow his extraordinary passion for aviation by attending University of Embry Riddle Aeronautical University in the Fall.



SVAA Scholarship Award Recipient, Matthew Wallace, receiving his check from Chapter President, Ben Martinez



**REDWOOD
ALARM ASSOCIATION**

www.raaonline.org

Chuck Petrusha, President

Meeting Topic Considerations:
Building relationships with public safety
Legislation affecting the alarm industry
Local ordinances affecting the region
Latest technology and solutions

RAA MEETINGS

For questions about the association, please contact Chuck Petrusha at chuck@advancedsecurity.us or call 707-443-0366.



**EAST BAY
ALARM ASSOCIATION**

www.ebaaonline.org

Tim Westphal, EBAA President

As we continue to distance ourselves from the trials related to the COVID pandemic, we hope to re-engage all EBAA Members for future meetings or gatherings in 2023 and beyond. We have incredible resources within the Association as well as through our affiliate organizations, such as SIAC.



**SAN DIEGO
SECURITY ASSOCIATION**

www.sdsaonline.org

Matt Kruger, President

Save the Date: Thursday December 14th 2023, The SDSA holiday party returns. This year's party will be at Karl Strauss Brewing Sorrento Mesa. More information about the party will be available soon.

City of San Diego Permit Process

The San Diego Security Association and SIAC have been working cooperatively with the City of San Diego to assist with their fire alarm program, and now their burglar alarm program. The police are requesting alarm companies to submit their active burglar, panic and holdup alarm customer lists to the San Diego Police Department. The preferred method is to send your excel customer list electronically by email to Hilda Gonzalez-Reed at hgonzalezreed@pd.sandiego.gov. If you have any questions, please contact Hilda Gonzalez Reed at hgonzalezreed@pd.sandiego.gov or 619-531-2247. Visit our website www.sandiegosecurityassociation.org.

The San Diego Police Department Permits Division reminds all alarm companies that they are required to have a valid alarm permit for the premise being installed, prior to the installation of an intrusion or fire system. The alarm company is responsible for obtaining or verifying the existence of an existing alarm permit for the premise. For information, please contact SDPD Permits Division – Frank Dragula 619-531-2364 Fdragula@pd.sandiego.gov

GLASAA

Greater Los Angeles Security Alarm Association

www.glasaaonline.org

Dave Michel, President

GLASAA Meetings and Events

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Fundraiser October 5

Mark Your Calendars for CBFAA's Industry Get Together and Youth Scholarship Fundraiser on October 5th at TopGolf in Centennial, CO. Mini Expo, networking, dinner and drinks, fun golf and raffles. To Sponsor contact Jeanne for details.

Join CBFAA in 2023! Low flat-rate annual dues are a great ROI. Want to know more? Contact us!

Membership applications are online at www.cbfaa.org or contact us at cbfaa@cbfaa.org Join today!

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The Utah Alarm Association invites all concerned professionals and other parties (Police, Fire, government, etc.) to join us for our monthly false alarm meeting, now in its 34th year.

We meet the third Tuesday of each month at Jim's Family Restaurant, 1728 Park Ave, Riverton, Utah 84065 at 8:30AM. We encourage all to come out for free breakfast and discuss false alarm reduction, industry standards, best practices, etc.

The Association is proud of our 2021 false alarm dispatch numbers. Our false alarm rate for residential dispatches is .08, that is one dispatch per system every 12.5 years. Our commercial false dispatch rate is .33, that is one dispatch every 3 years. Combined is .14 or one false dispatch every 7 years.

We look forward to your help as we work towards reducing our false alarm rate.

If you would like to sponsor one of these meeting or have questions about the association, please feel free to contact a member of the board.

ARIZONA ALARM ASSOCIATION



2158 N. Gilbert Rd., #116
Mesa, AZ 85203
Ph: 480-831-1318
https://www.azalarmassociation.org/

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Arizona Alarm Association 2023 Annual Convention & Golf Tournament

Convention:

September 27-28, 2023

DoubleTree by Hilton

Mesa, Arizona

Golf:

September 27

Legacy Golf Club, 6808 S. 32nd Street, Phoenix, AZ 85042.

For more info, go to www.azalarmassociation.org or e-mail info@azalarms.org or call 480-831-1318.

Please contact susan@azalarms.org if you would like to become involved.



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Mitch Reitman has much more than a pencil now, he still has the desire and ability to serve the industry.

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OBFAA Membership

Please contact us if you would like to be a member of the OBFAA. Being part of the OBFAA has many benefits such as the latest news dealing with the alarm industry in the Pacific Northwest, OBFAA represents You and Your opinion to consumers, lawmakers and the public at large. The bigger the organization, the louder its voice.

NSA NEVADA SECURITY ASSOCIATION



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NSA had a great June meeting! Guest Speaker Sarah Awline from FBI-Las Vegas informed our members how to protect themselves and their businesses from Cyber threats.

Thanks to our meeting sponsor Chris Haun of Turing AI. Find out more about Turing AI's cutting edge products by contact Chris at chris.haun@turingvideo.com

Some NSA members attended the NFPA Conference and Expo in Las Vegas in June. If you provide fire alarms, you'll want to join NSA's fire committee.

Renew or join NSA for 2023. Download a Membership application on our website www.nevadasecurityassociation.org or contact us today admin@nevadasecurityassociation.org

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CALENDARS 2023 - 2026

Send your events to *THE MIRROR*: info@caaonline.org

AUGUST

17..... SAAA Top Golf

SEPTEMBER

27-28 Arizona Alarm Association 2023 Annual Convention & Golf Tournament Mesa, AZ

OCTOBER

5..... CBFAA Industry Get Together/fundraiser TopGolf, Centennial, CO

12..... SAAA Fire Forum

DECEMBER

14..... SAAA Holiday Party

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INDUSTRY EVENTS

SIA Securing New Ground

October 17-18, New York City, NY

ISC East

November 15-16, 2023, New York, NY

TMA

OPSTech, October 9-12, Lafayette, LA
Annual Meeting, November 4-8, 2023,
Kapalua, Maui, Hawaii

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NTC National Training Center

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**ATTENTION -
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The State of California Bureau of Security & Investigative Services is recruiting Alarm Company Operator (ACO) Qualified

Managers (QMs) to participate as Subject Matter Experts (SMEs) in Exam Development Workshops for the purposes of writing, reviewing and revising items for a new version of the Alarm Company Qualified Manager Exam. Workshops are two days long and may be held remotely or in-person, and SMEs will receive \$200 per day for their participation. For in-person workshops, the Bureau will book lodging as well as airfare to and from the workshops. Meals and mileage will be reimbursed in accordance with State travel guidelines. ACO QMs who are interested must enter into a three-year contract with the State of California and must be holders of an ACO QM Certificate in current and clear status and be active in a current ACO licensee's business. If you are interested in participating, fill out the Qualified Manager Subject Matter Expert Registration Form found here: <https://www.bsis.ca.gov/webapps/workshops.php>. Thank you for your interest!

CAA CONVENTIONS

**CAA WINTER CONVENTIONS -
Western States Security Conference**

Fairmont San Francisco

December 6 – December 9, 2023

December 4 – December 7, 2024

December 3 – December 6, 2025

December 2 – December 5, 2026

CAA PALM SPRINGS CONVENTIONS

Hilton Palm Springs

May 15 – May 18, 2024

May 14 – May 17, 2025

BSIS Address and Telephone Numbers

Bureau of Security and Investigative Services

2420 Del Paso Road, Suite 270, Sacramento, California 95834.

The following are a list of important Bureau numbers to update your records:

Main Number:916/322-4000

Toll Free Number:800/952-5210

Licensing Fax Number:.....916/575-7290

Enforcement Fax Number:.....916/575-7289

Email: bsis@dca.ca.gov

Web Homepage: www.dca.ca.gov/bsis



CONTACT THE CAA

California Alarm Association

333 Washington Blvd., Suite 433, Marina del Rey, CA 90292

TEL 800/437-7658 FAX 800/490-9682 www.CAAonline.org info@CAAonline.org

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