



# CAA WINTER CONVENTION

## DECEMBER 4 - 7, 2024

### FAIRMONT SAN FRANCISCO



In today's world, security and alarm systems are more important than ever. Our CAA Winter Convention attendees are some of the key players in the industry and here are the services they provide:

**Advanced Security - Top-rated local alarm company** in Eureka, CA with the best security system for your home / business including Santa Rosa & Crescent City.

**ADT Authorized Dealer Program-** Heavy duty security without the heavy-duty tools, from the leader in smart home security.

**AES Corporation** - a global energy **company** that creates greener, smarter and innovative energy solutions.

**Affiliated Monitoring** - Their cloud and monitoring services power the growth engines of many of the most innovative and entrepreneurial businesses.

**Alarm Brand** - create websites and marketing campaigns for security dealers, integrators & alarm companies that generate new leads and RMR.

**Alarm.com** - Renowned for smart home solutions, Alarm.com offers cutting-edge security, video monitoring, and automation services.

**Alibi Security** - Specializes in video surveillance and security solutions tailored for various industries.

**All-Guard Alarm Systems, Inc.** - Provides comprehensive alarm and security systems to protect homes and businesses.

**All Star Cable Products** - Offers a wide range of cabling and connectivity products essential for robust security systems.

**Alpha Technologies & Alarm Systems, Inc.** - Focuses on reliable alarm systems and advanced security technology.

**Altronix** - Known for power and transmission solutions, Altronix supports complex security infrastructures.

**American Security Integrators** - Experts in integrating diverse security systems for seamless operation and enhanced protection.

**Ametek** - A worldwide leader in the design and manufacturing of advanced analytical, test and measurement instrumentation for the energy, aerospace, power, research, medical and industrial markets.

**Axis Communications** - a network technology company and industry leader that offers solutions in video surveillance, access control, intercom, and audio systems.

**Bay Alarm** - One of the largest security companies, providing residential and commercial alarm monitoring services.

**BluePoint Alert Solutions** - Provides a proprietary, patented Rapid Emergency Response System (RERS), along with a wide variety of support services including: security assessments, emergency management plan consultation, video camera integration, controlled access integration, and building security enhancements.

**Bosch Security and Safety Systems** - Offers a comprehensive portfolio of security, safety, and communication products.

**CAFAA** - A not-for-profit organization that represents the fire alarm industry in California. CAFAA has over 600 members, including fire alarm professionals, manufacturers, distributors, engineers, and building and fire officials.

**Chaumont Law Inc.** - Provides legal services with a focus on security industry regulations and compliance.

**DECO Ventures, LLC** - Transformative consultancy in Southern California. Offering strategic guidance, leadership coaching, and digital solutions.

**Denalect Alarm** - Specializes in custom-designed alarm systems and monitoring services.

**Dice Corporation** - DICE alarm monitoring software, financial management software, and video analytic monitoring solutions changing the industry for the better.

**Digital Watchdog** - Delivers high-definition video surveillance solutions and advanced security cameras.

**DMP** - Manufactures innovative intrusion, fire, access control, and cellular alarm products.

**Dynamark Monitoring** - Providing world-class monitoring for their customers. Their TMA 5 Diamond accredited monitoring facilities provide redundant infrastructure to ensure they are

always there when you need them. They offer full-time, part-time, and hybrid monitoring options to meet your needs.

**Egan Security Group** - Provides a wide array of brokerage and consulting services to security alarm dealers nationwide.

**Electronic Security Association (ESA)** - Represents the electronic security and life safety industry in the United States. The ESA was founded in 1948 and is the largest trade association in the country for its industry.

**Elite Interactive Solutions** - Elite is a real-time crime prevention provider incorporating leading-edge technologies including custom-calibrated video analytics and artificial intelligence, highly skilled Security Operations Command Center (SOCC) agents, and trusted law enforcement partnerships.

**Eyeforce** - Focuses on video monitoring and virtual security guard services.

**Farpointe Data** - Farpointe's hallmark is advanced RFID technology, from the company's patented low power technologies, to its innovative approach to reader and credential security.

**First Alarm** - One of Northern California's premiere commercial and residential security providers which has become a name widely recognized for safety and dependability.

**FSSI** - Offers secure document processing and management services.

**Granite Telecommunications** - A telecommunications company that offers voice, data, and other communications services to businesses and government agencies in the United States and Canada. Founded in 2002, Granite has grown to become one of the largest telecommunications carriers in the country.

**Hoffman Security** - Has provided security and low voltage solutions for homes and businesses throughout the Central California Valley since 1979. Today, they rank as one of the largest security companies in the Valley.

**ISC** -ISC West cultivates a culture of inclusion. Their attendees, exhibitors, and industry colleagues are professionals from a diverse variety of backgrounds, who make their events stronger and their collective experience even richer.

**Johnson Controls (DSC-Qolsys)** - Leading provider of smart home and commercial security solutions.

**KeepYourIP** - Specializes in secure IP address management for alarm and security systems.

**Knox Company** - Provides first responders with immediate access into secure buildings, campuses, residences and commercial properties when it matters most.

**Loud Security Systems** - LOUD Security has grown into a family of nearly 60 employees, with an entire fleet of service vehicles, all ready to install and monitor intrusion systems, fire alarms, access control, video surveillance and automation services.

**Low Voltage Systems** - Offers installation and maintenance of low voltage security systems.

**Minuteman Power Technologies** - Sells power protection and management products for commercial and consumer use. Their products include: Uninterruptible Power Supplies (UPS), Power Distribution Units (PDUs), Remote Power Managers (RPMs), and Surge Protectors.

**Mitchell Silberberg & Knupp LLP** - MSK provides services such as copyright, trademark, patent, and trade secret/unfair competition representation. They also help clients negotiate and prepare intellectual property and technology agreements.

**National Monitoring Center** - NMC provides dealers with an expansive list of world-class monitoring services, state-of-the-art technology, along with the most highly-trained, professional and knowledgeable staff in the industry.

**NAPCO** - Creating reliable, innovative solutions to help dealers/integrators/locking pros save on labor and equipment costs while ensuring dependable physical security, access control, locking, and commercial fire protection for residential, commercial & institutional premises and campuses.

**Network Security Systems** - Provides network security solutions to protect against cyber threats.

**OpenEye** - Known for cloud-managed video surveillance solutions.

**Optex/Checkt** - Specializes in security sensing solutions utilizing laser, passive, and active infrared detection technology, including a variety of hardwired and wireless outdoor and indoor products with applications deployed at some of the world's most critical security sites.

**Ranch and Coast Security** - Established in 1986 by former law enforcement officers providing security to over 4,000 customers throughout San Diego and Southern California.

**Rapid Response Monitoring** - Provides monitoring and security services. Offers GPS and video monitoring, remote management, two-way voice and medical monitoring, wireless communications, emergency line, and elevator alarm services.

**RapidSOS** - Integrates with emergency services to provide faster and more accurate responses during crises.

**Reitman Consulting** - Offers expert consulting services for security system design and implementation.

**Resideo** - Focuses on home comfort and security solutions, including smart home products.

**SDI** - Provides a wide range of security and investigative services.

**Security America** - a leading loss prevention company that employs hundreds of security professionals in a multi-state service area that will help you increase your profitability with a comprehensive, cost-efficient security program.

**Sentry Alarm** - Provides 24-hour Peace of Mind to do whatever it takes to meet ALL of your fire life safety and private property protection needs.

**SightLogix** - Manufactures smart thermal cameras that detect intruders and monitor outdoor sites. Their cameras are designed to be reliable, reduce false alarms, and provide 24-hour security.

**Signal Service Inc.** - The largest family-owned alarm company throughout the Sierra foothills that specializes in custom security solutions and alarm monitoring.

**Telguard** - Their commercial fire alarm communicator is unrivaled and provides a true drop-in replacement. Using 5G LTE-M cellular networks, the TG-7FS transmits alarm signals from the fire panel to the designated monitoring station.

**TouchTone Communications** - Offers voice and connectivity services from dozens of leading carriers and technology partners and also leverages its nationwide owned and operated network to provide guaranteed uptime and flexible business solutions.

**Turing Video** - Provides an all-in-one platform that utilizes AI to provide cloud video security solutions, to safeguard lives and assets in an increasingly complex world while delivering comprehensive yet flexible security surveillance solutions and platforms that empower individuals, businesses, and communities to protect what matters most.

**USA Central Station** - Committed to providing the most innovative ideas and monitoring methods available to their customer base and subscribers. By adhering to security industry standards, as well as local and national codes, they are committed to bringing flexible solutions to homes and businesses across the country.

**Varitec Systems** - Offers integrated technology solutions for enhanced security and automation. One of the few commercial security integrators in California that can assist commercial business owners with state and local compliance, offering both active and passive security.

**Wayne Alarm Systems** - 50 years' of offering home security for single-family homes, multi-family homes, and residential community associations.

**WBFAA** - The WBFAA provides content, courses, and administrative management for Certified Technicians for member companies who are required to complete 32 hours of continuing

education every three years to renew their certification. The WBFAA is authorized by the State of California to approve continuing education courses.

**These companies are at the forefront of the security and alarm industry, providing innovative solutions to keep us safe and secure. #Security #AlarmSystems #TechInnovation  
#CAA #WISE**